



# MRCA 69th ANNUAL CONFERENCE & EXPO

October 24 - 26, 2018

## CONTRACTOR REGISTRATION FORM

(Online Registration available at [www.mrca.org](http://www.mrca.org))

Company Name \_\_\_\_\_

Full Name for Name Badge #1 \_\_\_\_\_ Email (required) \_\_\_\_\_

Full Name for Name Badge #2 \_\_\_\_\_ Email (required) \_\_\_\_\_

Full Name for Name Badge #3 \_\_\_\_\_ Email (required) \_\_\_\_\_

Full Name for Name Badge #4 \_\_\_\_\_ Email (required) \_\_\_\_\_

Company Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_ Work Phone \_\_\_\_\_

**Member FULL Registration:** Includes MRCA Reception, Foundation Auction, Keynote Address, MRCA Membership Meeting, Educational Sessions, Meals and Access to Exhibit Hall for all days. (Excludes activities requiring separate registration fees below.)



**Member Full Registration**  \$350

**Additional Member Full Registration\***  \$125

\*Discount is available only if registrants are from the same company. Also available to spouses or guests of the Member attending. Name badges will have same company name. The MRCA Member price is also being extended to Iowa Roofing Contractor Association Members.

**Non-Member Individual Full Registration**  \$550

### Join and Register Option for Contractors

Become an MRCA Member today and receive Silver Level Membership for 2018 - 2019 and 1 complimentary FULL registration.

**Join and Register**  \$795

**Additional New Member Registration**  \$125

**1-Day of Conference Registration:** Includes 1 day of General Educational Sessions and Access to the Exhibit Hall. (Excludes activities requiring separate registration fees below.)

**1-Day Member Individual Registration**  \$175

**1-Day Non-Member Individual Registration**  \$275

Check the day you will attend:  Wednesday  Thursday  Friday

### Exhibit Hall Access ONLY Registration:

**Contractors, Consultants, Specifiers, Code Officials, Engineers, Architects, Insurance Agents:**

**Non-Exhibiting Suppliers:**

FREE

\$550 per person

Subtotal Box A: \$ \_\_\_\_\_

### Activities Requiring Separate Registration Fee:

#### Steep Slope University for Contractors

(Includes Steep Slope Education, YCC Welcome Party, Keynote & Access to Exhibit Hall)

\$55 per person

#### Young Contractors Council Fundraiser Welcome Party at "The Matt"

Wednesday October 24th 7:30 pm - The Old Mattress Factory

\$40 per person

#### CERTA Train-the-Trainer Course for NEW Trainers and Reauthorization

(Includes Meals & Access to Exhibit Hall)

\$375 per person for MRCA, NRCA and IRCA (Iowa) Members

\$495 per person for Non-Members

#### CERTA Applicator Course

(Includes Meals & Access to Exhibit Hall)

\$325 per person for MRCA, NRCA and IRCA (Iowa) Members

\$475 per person for Non-Members

#### OSHA 10 Hour Training

(Includes Meals & Access to Exhibit Hall)

\$195 per person for MRCA, NRCA and IRCA (Iowa) Members

\$300 per person for Non-Members

#### Optional Excursion in Omaha

Friday, October 26th - Explore the world-renowned Omaha Zoo and Aquarium

\_\_\_\_\_ No. of Tickets x \$50.00 each = \_\_\_\_\_

Subtotal Box B: \_\_\_\_\_



### Special Notes/Requests

- This is my First MRCA Conference & Expo
- I require special assistance onsite. Please contact me.
- I have a dietary preference for meals. Please specify: \_\_\_\_\_

**Total Payment Due:** Box A + Box B \$ \_\_\_\_\_

Check to MRCA  Visa  MC  AmExp  Discover

Card # \_\_\_\_\_

Exp. Date \_\_\_\_\_ Billing Zip Code \_\_\_\_\_

Name on Card \_\_\_\_\_

**Cancellation Policy:** All cancellations must be received in writing. A \$15 processing fee applies to all cancellations. No refunds will be given after October 1, 2018. All refunds will be processed after the conference.

# MRCA 2018 Conference & Expo - Omaha, Nebraska – CHI Health Center (CenturyLink Center)

## Wednesday, October 24<sup>th</sup>

|                     |   |
|---------------------|---|
| 8:00 AM – 4:00 PM   | Exhibitor Set-up <b>Hall A</b>  |
| 9:30 AM – 5:30 PM   | Attendee and Exhibitor Registration <b>Hall A Foyer</b>   |
| 10:00 AM – 11:00 AM | Foundation Meeting (Closed Meeting) <b>Room 207</b>   |
| 1:00 PM – 6:00 PM   | CERTA Train-the-Trainer Course (Part 1) (Separate Registration) <b>Room 206</b>   |
| 11:00 AM – 1:00 PM  | Board Meeting including Orientation of New Directors (Closed Meeting) <b>Room 207</b>   |
| 11:00 AM – 1:00 PM  | MRCA Women in Roofing Luncheon <b>The Matt</b>  |
| 3:00 PM – 7:00 PM   | Steep Slope University (Separate Registration) <b>Junior Ballroom</b><br>3:00 pm – “What the Hail?!?”: A Panel Discussion on Roofing Industry Issues Still Lingered After the Extensive Regional Hail Damage – Moderated by Bill Seibert of Fisher Roofing of Kearney featuring Gary Auman of Auman, Mahan & Furry, and a Panel of Local Contractors<br>4:00 pm – Insurance Issues: How to Deal with: Adjusters; Xactimate; Insurance Proceed Agreements; and Scope of Work with Lindsey Douglass of The Disaster Advocates<br>6:00 pm – Ventilation Program with Paul Scelsi of Air Vent, Inc. |
| 1:00 PM – 3:00 PM   | Young Contractors Council Video Series Live (Open to all Registered Attendees) <b>Room 205</b>  |
| 3:00 PM – 5:00 PM   | Software Driving You Nuts? Hosted by MRCA Women in Roofing <b>Room 205</b>  |
| 5:00 PM – 5:30 PM   | First-Timer and New Member Reception <b>Junior Ballroom Foyer</b>   |
| 6:00 PM – 8:00 PM   | Past President’s Dinner at Nosh Restaurant & Wine Lounge (By Invitation Only) <b>Nosh Restaurant</b>  |
| 7:30 PM – 10:00 PM  | Young Contractors Council Fundraiser Welcome Party at “The Matt” (Separate Registration) <b>The Matt</b>  |

## Thursday, October 25<sup>th</sup>

|                     |  |
|---------------------|--|
| 6:30 AM – 8:30 AM   | Breakfast Buffet for Registered Attendees <b>Junior Ballroom Foyer</b>   |
| 6:30 AM – 4:00 PM   | Attendee and Exhibitor Registration <b>Hall A Foyer</b>  |
| 7:00 AM – 10:00 AM  | Exhibitor Set-up <b>Hall A</b>   |
| 7:00 AM – 12:00 PM  | OSHA 10 Hour Training Course (Part 1) (Separate Registration) <b>Room 205</b>  |
| 9:00 AM – 2:00 PM   | CERTA Train-the-Trainer Course (Part 2) (Separate Registration) <b>Room 206</b>  |
| 7:30 AM – 11:30 AM  | CERTA Applicator Training (Part 1) (Separate Registration) <b>Room 208</b>   |
| 8:30 AM – 9:00 AM   | OPENING ADDRESS by United States Senator Benjamin Sasse  |
| 9:00 AM – 9:30 AM   | Politics as Unusual! Legislative and Regulatory Issues Vexing the Roofing Industry with McKay Daniels and Duane Musser of NRCA <b>Junior Ballroom</b>  |
| 9:30 AM – 10:30 AM  | MRCA Membership Meeting and McCawley Award Presentation <b>Junior Ballroom</b>   |
| 10:30 AM – 11:30 AM | Keynote Speaker: Tom Osborne <b>Junior Ballroom</b>  |
| 11:45 AM            | EXPO Opening Ceremony <b>Hall A Foyer</b>  |
| 12:00 PM – 12:45 PM | VIP Suite with Tom Osborne (By Invitation Only) <b>TBD</b>   |
| 12:00 PM – 4:00 PM  | <b>Expo Open Hall A</b><br><i>Expo Floor Classroom Sponsored by GAF:</i><br>1:00 PM <i>GAF Sponsored Session: Welding Thermoplastic Membranes with Helene Hardy Pierce</i><br>2:00 PM <i>How to Develop a Maintenance Department</i><br>3:00 PM <i>Succession Planning Options</i> |
| 5:00 PM – 8:00 PM   | MRCA Reception and Foundation Auction featuring the Bel Airs <b>Hilton Grand Central Ballroom and Foyer</b>  |
| 6:45 PM             | Foundation Scholarship Award Winner Recognition <b>Hilton Grand Central Ballroom</b>   |
| 7:00 PM             | Live Auction <b>Hilton Grand Central Ballroom</b>  |

## Friday, October 26<sup>th</sup>

|                     |  |
|---------------------|--|
| 6:30 AM – 8:30 AM   | Breakfast Buffet for Registered Attendees <b>Junior Ballroom Foyer</b>   |
| 7:00 AM – 12 PM     | OSHA 10 Hour Training Course (Part 2) (Separate Registration) <b>Room 205</b>  |
| 7:30 AM – 11:30 AM  | CERTA Applicator Training Course (Part 2) (Separate Registration) <b>Hall A Dock / Parking Lot Area</b>  |
| 8:00 AM – 9:00 AM   | Technical Update with Mark Graham of NRCA <b>Junior Ballroom</b>   |
| 8:00 AM – 11:00 AM  | Iowa Roofing Contractors Association (IRCA) Board Meeting (Closed Meeting) <b>Room 207</b>   |
| 9:00 AM -- 9:30 AM  | Recognition of Safety Awards and ELITE Contractors <b>Junior Ballroom</b>  |
| 9:30 AM – 10:30 AM  | 10 Employment Pitfalls for Roofing Contractors with Philip Siegel <b>Junior Ballroom</b>   |
| 10:30 AM – 11:00 AM | Recognition of Impact Awards and Innovation Awards <b>Junior Ballroom</b>  |
| 11:00 AM – 12:00 PM | Developing Sales Proposals & Closing Skills with Mark Hinterlong <b>Junior Ballroom</b>  |
| 12:00 PM – 3:00 PM  | <b>Expo Open Hall A</b><br><b>MRCA Dunk Tank open</b> – Proceeds go to the Osborne’s TeamMates Mentoring Program<br><i>Expo Floor Classroom Sponsored by GAF:</i><br>1:00 PM <i>GAF Sponsored Session: Options Create Sales with Rob Ballard</i><br>2:00 PM <i>Insurance Best Practices with CNA Insurance</i> |